

### **TURVO INTERNATIONAL CO., LTD**

## **Investor Conference 2022 Q2**

#### Stock Code : 2233

**CEO Alex Tsai** 

July 25, 2022



## O1 Company Profile

- > Company Overview
- > Product Application

#### **Company Overview**

Date of **Incorporation:** 

December 29, 1987

Chairman: Mr. LIU Chun- Chang

Amount of

Capital:

NT\$602,881 Thousands



MSAT Prachin Buri, Thailand

TURNING TO BECOM

Location: NO.59, JING 2ND RD., WUCI DIST., TAICHUNG CITY 435, TAIWAN (R.O.C.)

Main Precision metal components for Automobile, Bicycles, Medical devices, industrial applications, **Products:** processing parts manufacture

Number of **Employees:**  Headquarter : 364

The new headquarter has started on 19/01/2021 and is expected to be completed in 2023 **Dongguan Plant : 696** Jiashan Plant : 559 MSAT: 32 Total: 1,651 (As of 2022.06.30)



Dongguan Plant Guangdong, China



MAINLAND CHINA

New Headquarter Taichung, Taiwan



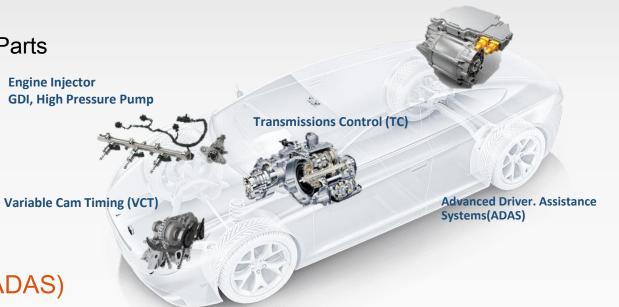
Jiashan Plant Zhejiang, China



Headquarter Taichung, Taiwan

### **Automotive Components**

- Gasoline and Diesel Engine Direct-Injection Parts
- Fuel Oil Injection Pump Parts
- Dual Clutch Transmission (DCT)
- Variable Cam Timing (VCT)
- Fuel Cell
- > Advanced Driver Assistance Systems (ADAS)



**Electric Axle Drive** 



#### **Hydrogen Fuel Cell**





#### **BorgWarner**





FCAS hydrogen fuel cell air compressor



HVH 146 motor



#### **Advanced Driver Assistance Systems (ADAS)**

#### **Integrated Power Brake**



車身穩定控制系統 (Stability Control System)

行人偵測 (Pedestrian Detection) 交通號誌偵測與辨識 (Traffic Sign/ Signal Recognition) 適路性車燈系統 (Adaptive Front/lighting System)



#### **Bike Components**

- Shock Absorbers
- Front Forks
- Hubs
- Seat Post Parts

















#### **Medical Components**

- Insulin Delivery System Related Products
- Core Components of Insulin Injector
- By process and quality controlling ability to reach challenge defect rate as 0 PPM

HAND T

i kaho

筆式胰島素注射器

End-customer Application

 Cooperation with clients to develop automation system of production



#### Industry

- **Global Industrial Automatic Sensors**
- Hydraulic Control Systems
- Meet High Precision and High Reliability Requirements (Products must approve high temperature and high pressure performance tests more than 2 million time in harsh environment tests.)















**SANDVIK** 



யி

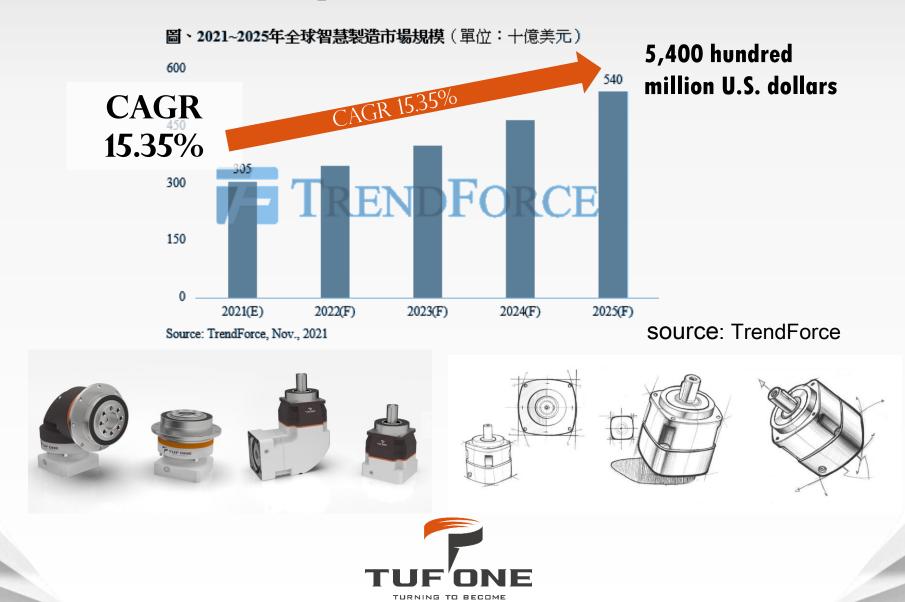








#### **TUF ONE Planetary Reducer**

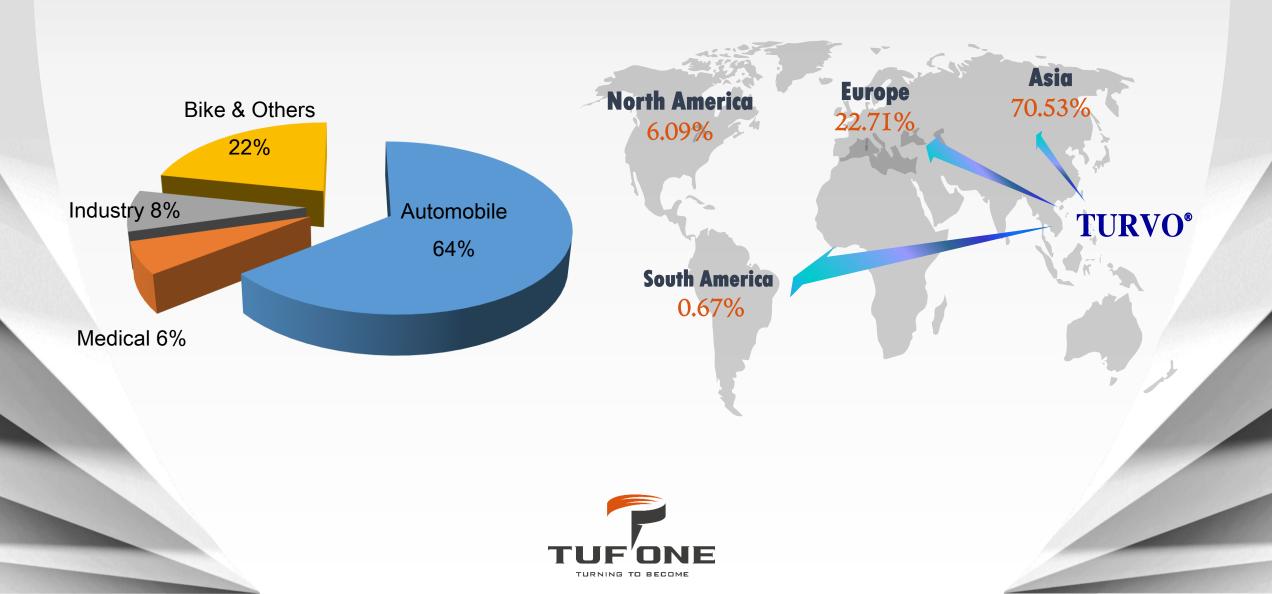




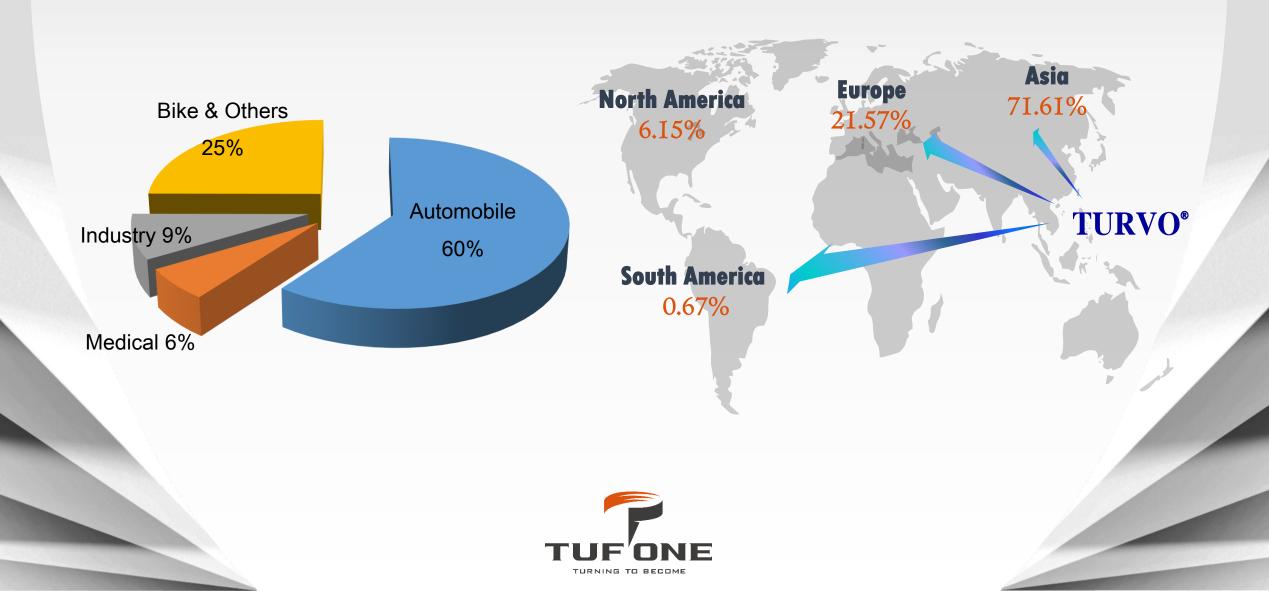
## 02 **Operating Performance**

- > Sales Analysis
- > **Operating Result**
- Business Development

#### Sales Analysis 2022 Q1-Q2 (Industry / Region)



#### Sales Analysis 2022 Q2 (Industry / Region)

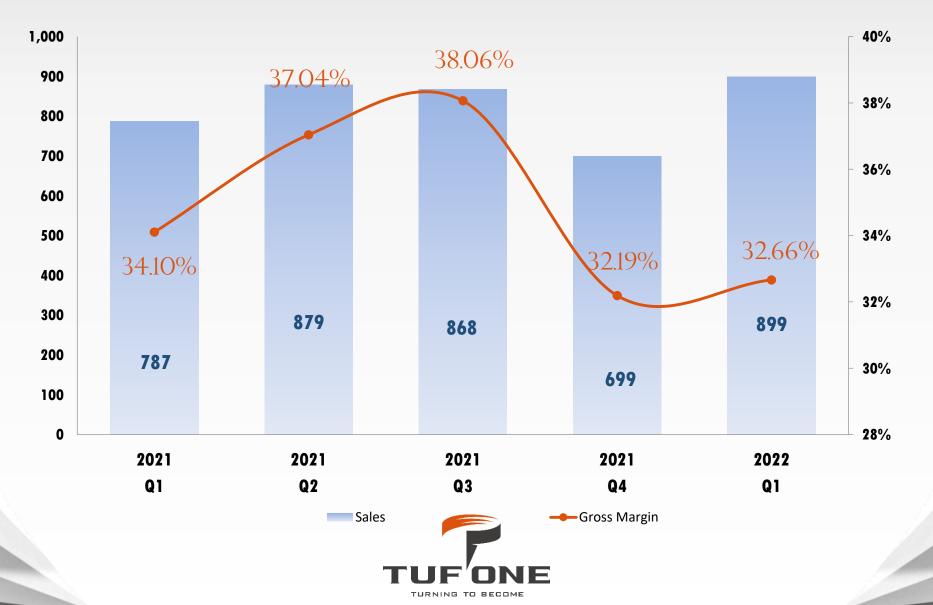


#### **Consolidated Revenue & Gross Margin** (Over the Years)





#### **Consolidated Revenue & Gross Margin** (Quarter)



#### **Consolidated Revenue & Profitability**

					NI\$ Million
Quarter	2021 Q1	2021 Q2	2021 Q3	2021 Q4	2022 Q1
Revenue	787	879	868	699	899
Net Income	125	136	158	111	178
EPS (NT\$)	2.14	2.33	2.67	1.87	3.00

NITC MAILLION



#### **Dividend Information**

NT\$ Million

	2017	2018	2019	2020	2021
Net Income	396	424	305	375	543
Stockholders' Equity	2,411	2,609	2,612	2,800	3,116
Return On Equity (ROE)	<b>16.90</b> %	<b>16.21%</b>	10.99%	13.04%	17.73%
EPS (NT\$) *(Note)	6.57	7.05	5.07	6.23	9.01
Cash Dividend (NT\$)	3.75	4.00	3.30	2.00	3.00
Stock Dividend (NT\$)	2.25	-	-	-	_
Cash Dividend from Capital surplus(NT\$)	-	-	-	1.75	2.40
Total Dividend (NT\$)	6.00	4.00	3.30	3.75	5.40
Dividend Pay-Out (%)	74.53%	56.78%	65.05%	60.18%	59.93%

\*Note: Retrospective and adjusted.



#### **Cooperate with clients to develop and** reduce industry concentration

- Develop new customers for auto parts BOSCH→ BorgWarner / DENSO / AISIN/ HITACH/UAES /SHAEFFELER etc.
- Diversity of automotive products Fuel injector  $\rightarrow$  GDI / VCT / ADAS / Fuel Cell /etc.

DIESEL &

GASOLINE

ENGINE SYSTEM



- Expand the application of core competencies
- medical products
- bicycle parts
- Industrial application

NT\$ 600 million FY 22 FY 21 (estimate)

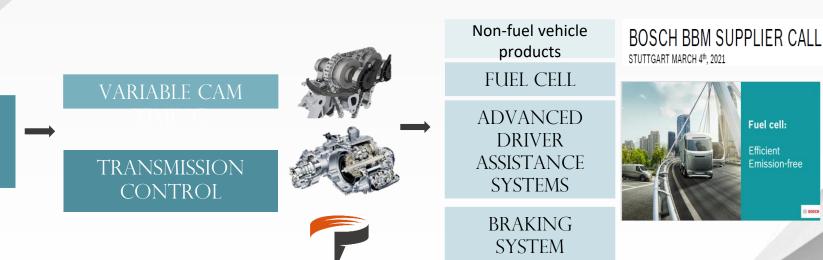


- New products development
- **Planetary reducer**

Efficient

Emission-free

other 1



TURNING TO BECOM

#### Disclaimer

- The forecast information mentioned in this presentation and related information released at the same time, including the operation outlook, financial status and business forecast, etc., is the information obtained by the company based on internal information and the overall external economic development status.
- The actual future operating results, financial conditions and business results of the company may differ from the forecast information, which may be due to various factors, including but not limited to market demand, various policies and regulations and changes in the overall economic situation, and other Risks and other factors beyond the control of the Company.
- The information provided in this presentation reflects the Company's view of the future as of now, and is not expressly or impliedly expressed or guaranteed to be correct, complete or reliable. The company is not responsible for updating or revising the content of the presentation if there are any changes or adjustments in the future.



# TUFONE

TURNING TO BECOME



# Q&A